

SAMPLE QUOTATION

Private and Confidential

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|----------------|-----------------------|-------------------|------------|
| Company | Sample Company | Quote No | 2018-81000 |
| Contact | Juan Dela Cruz | Quote Date | 07/12/2018 |
| Address | Makati City | Validity | 28 Days |
| Phone | +632 893 5951 | | |

Proposal BOM

Archive One Standard + 12 Months Support

| No. | Particulars | UOM | Unit Price | QTY | Sub Total |
|--------------|------------------------------|---------|------------|-----|-----------|
| 1 | Archive One STD Base License | Base | 0 | 1 | 0 |
| 2 | Archive One User License | User | 0 | 10 | 0 |
| 3 | Deployment Services | Man-day | 0 | 1 | 0 |
| 4 | Application Training | Package | 0 | 2 | 0 |
| 5 | Helpdesk Support (Silver) | Package | 0 | 1 | 0 |
| TOTAL | | | | | 0 |

- Archive One STD Edition
 - 10 User Licenses
- Prices include installation, configuration and application training
- Prices include application support helpdesk for 12 months (Silver)
- Prices exclude hardware and 3rd party software

Terms and Conditions

- All prices are in Philippine Pesos and exclusive of applicable taxes such as VAT.
- All payments are to be made to *ABC Company*.
- This proposal is valid for twenty-eight (28) days from the date of issue.

Signatories

If this proposal meets with your approval, please indicate your approval by signing below, and return this to us. Once we have received your purchase order we will start preparing for the project.

Once again, thank you for considering Paperless Trail – we look forward to working with you on this project, and again in the future, in the meantime, if you have any questions, please call me in my office +632 893 5983.

Approved and Accepted:

Juan Dela Cruz
Sample Company